

### Executive Director (New Initiatives)

1	Name of the Post	Executive Director (New Initiatives)
2	No. of Posts	One
3	Job Description & Responsibilities	<p>ED(New Initiatives) shall be reporting to the Managing Director and as part of Company's Leadership team, will be jointly responsible for:</p> <ul style="list-style-type: none"> <li>• Managing consultancy services, construction activities, planning, scheduling, project monitoring and controlling of preliminary and final designs, tendering, contract administration, supervision and commissioning of all new initiatives of KMRL.</li> <li>• Interface management, quality assurance, safety, sound financial management &amp; control, budget preparation &amp; forecasting in accordance with all pertinent legislation and policy.</li> <li>• Developing and managing new initiatives as well as enhancing, strengthening and managing existing programs.</li> <li>• Developing and maintaining external relationships, while overseeing fundraising, communications, social enterprises and public education.</li> <li>• Innovations and off-line initiatives of KMRL; planning frameworks to surface and capture growth opportunities for the Company.</li> <li>• Identifying and developing alternate revenue –raising opportunities/potential partners for strategic business alliances, partnerships, acquisitions and/or to develop new business within or outside the organization.</li> <li>• Drive the execution of Project, analyze datasets and determine optimal portfolio to achieve strategic goals that produces highest possible value.</li> <li>• Co-ordination with Government, funding agencies, bilateral agencies and various other agencies in a timely manner</li> <li>• Ensuring sustainability and formulate sustainable plans for the projects of KMRL.</li> </ul>
4	Qualification	<p>Graduate in Engineering from an institution of repute and MBA from any of the IIMs  <b>OR</b>            Group A Officers of Indian Administrative Service.</p>

5	Experience	<ul style="list-style-type: none"> <li>• Should have a proven track record of Eighteen (18) years of Group “A” / Executive Services in any Govt. Departments /PSU/reputed private organization, with exposure to revenue generation projects/ financial models/ infrastructure funding and allied areas.</li> <li>• Should have a minimum of five (5) years experience in planning, design &amp; architecture of various activities related to infrastructure/revenue generation projects and environmental sustainability.</li> </ul>
6	Age at recruitment	Minimum 40 years and maximum 56 years as on 01.02.2017.
7	Type of employment	Regular or deputation basis.
8	Emoluments	The pay scale for the post is Rs.62,000-80,000 (IDA). Apart from Basic Pay, DA (IDA Pattern), HRA and other allowances as admissible will be allowed. The Basic pay will be negotiable for candidates having better credentials.